



This logo is to be used on all materials that require an Alpine Bank logo. There is no need to redraw the logo or change it in any way. The type, spacing, and position of elements in the logo are fixed and cannot be modified for any reason.





### ACCEPTED STACKED LOGO USAGE

The stacked logo is only to be used if the preferred logo will not fit in a given space. Any deviation from this logo must be approved by the Director of Marketing.

## ACCEPTABLE ONE COLOR LOGO

When it's not possible to use Alpine Bank's logo in full color, it is acceptable to reproduce it in one of the following one-color options: black, white, Alpine Bank Blue or Alpine Bank Green. Always choose the color that gives the logo maximum legibility.



## Alpine Bank

## **Alpine Bank Green**

Hex: #00553D PMS 554 CMYK: 78, 0, 63, 67 RGB: 0, 85, 61



# Alpine Bank

### **Alpine Bank Blue**

Hex: #1e4164 PMS 533 CMYK: 100, 83, 46, 13 RGB: 30, 65, 100



## **E3** Alpine Bank

#### Black

Hex: #000000 CMYK: 0, 0, 0, 100 RGB: 0, 0, 0



#### White

Hex: #FFFFF CMYK: 0, 0, 0, 0 RGB: 255, 255, 255



## **INCORRECT LOGO USAGE**

**DO NOT** screen



**DO NOT** switch position of the tree or copy



**DO NOT** change the font



**DO NOT** change the color



**DO NOT** stretch or squeeze





**Alpine Bank** 

**DO NOT** embellish in any way



**DO NOT** change the spatial relationship



**DO NOT** place on a disruptive background. Be sure there is adequate contrast to ensure legibility



**DO NOT** add an outer line



**DO NOT** fill in tree



**DO NOT** add a circle around the tree





#### **FONTS**

Alpine Bank's main font is ITC Kabel.

Alpine Bank does use other fonts to complement our brand as specified below:

**-ADVERTISEMENTS:** For advertisements, we use the Myriad Pro family font. For disclosures, or when space is limited, we use the Myriad Pro Condensed family font.

Title and body: Myriad Pro Family Font

## **UNLOCK MORE MOMENTS**

You love your relaxed weekends with family. Your carefree hours with friends are priceless. Alpine Online and Alpine Mobile give you the gift of time. We make it easy to stay on top of your finances from home, work or play.

Online Banking and Alpine Mobile® are not available to minors under the age of 13. Alpine Bank does not charge you a fee for using Alpine Mobile®; however, your wireless carrier's standard web access and text message rates may still apply. Mobile Deposit limitations apply. Please refer to product terms and conditions. Certain transaction fees and limitations apply.

Disclosure: Myriad Pro Condensed Family Font

**-WEBSITE:** On our website, we use the Saira family font for titles and Myriad Pro font family for body and disclosures.

Title: Saira Condensed

**Body: Myriad Pro Family Font** 

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Disclosure: Myriad Pro Condensed Family Font

**-LETTERS, FORMS AND EMAILS:** When Myriad Pro, ITC Kabel and Saira are not available in a system, the Calibri font family is acceptable as this font is more readily available.

#### **COLORS**

The colors shown below are the preferred ones to use for any marketing materials. One of our two main (corporate) colors must be present.

#### **MAIN COLORS**

RGB: 0, 85, 61

**Alpine Bank Green** Hex: #00553D PMS 554 CMYK: 78, 0, 63, 67

Alpine Bank Blue Hex: #1e4164 PMS 533 CMYK: 100, 83, 46, 13 RGB: 30, 65, 100 **SECONDARY COLORS** (For backgrounds)

**Light Blue** Hex: #5999CA CMYK: 65, 29, 4, 0 RGB: 89, 153, 202

**Kelly Green** Hex: #00A573 CMYK: 81, 9, 73, 0 RGB: 0, 165, 115 MochaSilverHex: #8F897DHex: #DCDDDECMYK: 45, 40, 49, 6CMYK: 0, 0, 0, 15RGB: 143, 137, 125RGB: 220, 221, 222

POP COLORS (For call to actions)

**Coral** Hex: #E02F26 CMYK: 6, 96, 100, 1 RGB: 224, 47, 38 **Red** Hex: #BA2425 CMYK: 18, 99, 100, 10 RGB: 186, 36, 37



### **ICONS**

The use of icons is encouraged to add a visual break on any communication. Our icons are filled in and outlined with a circle.



**WEBSITE BUTTONS** 







- **≡** bars
- **x** close
- lock
- **Q** search
- ✓ check
- + plus
- minus

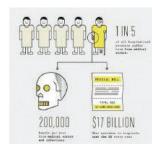
- f facebook-official
- X x (fka twitter)
- in linkedin-square
- youtube-play
- > chevron-right
- arrow-circle-up
- check-circle

## **INFOGRAPHICS**

The use of infographics is encouraged to add a visual break on any communication.







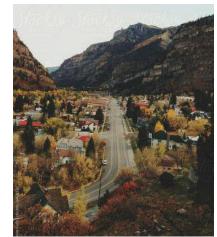
## PHOTOGRAPHY DIRECTION

READ MORE

READ MORE

We recommend incorporating photography that's genuine to Colorado and the many Colorado lifestyles – urban, rural, young and old. Photos of customers should show them in their natural habitat with elements that make them unique, such as unique accessories or tools, and styles of dress.

Use photos that make an emotional connection. Think of diversity when selecting images with people. Definition of diversity is not just race but age, sex, culture, disability, physical body image and sexual orientation. It is important that the image selected be a representation of the communities served.





















### **TONE OF VOICE**

Consumers of all generations have become more accustomed to companies – financial and otherwise – that define and maintain real, human personalities. They favor brands that look, act and talk like real people over those that identify only by their business or product.

People want to feel seen and heard. It's not always about getting the best deal or what's best for the bottom line. But, as with most things in life, there's a need for balance. How can Alpine Bank honor more traditionally minded customers while speaking the language of current and prospective customers?

Alpine Bank should strive for the tone of an ongoing conversation, as part of an ongoing friendship, with its current and prospective customers. For many, the topic of banking and finance can come across as complex and even intimidating. We recommend transforming banking into a familiar aspect of our daily experience — meant to make our everyday life simpler and better. Reinforce this idea with some key words, such as:

HOME • HONEST • SIMPLE • COMMUNITY • OPEN • COMMITMENT • EXCEPTIONAL POSITIVE • AUTHENTIC • FRIENDLY • COMPASSION

When done well, Alpine Bank will personify these models/exemplify these traits:

| IS:            | IS NOT:            |
|----------------|--------------------|
| A conversation | A lecture          |
| Open           | Distant            |
| Real           | Untouchable        |
| Human          | Robot              |
| Empowering     | Directing          |
| Reassurance    | Alarming           |
| True to life   | Computer generated |
| Authentic      | Obsequious         |

Here are some samples of copy from the Caring Together campaign that rely on the essence of this mood board:

#### COMMUNITY

You dreamed of making a difference, ever since you were little. You've accomplished a lot. And you give back to your community. Alpine Bank shares your commitment to community investment.

#### **COMPASSION**

You lead with compassion. You help others feel seen, heard, and valued. Because helping each other is what life is all about. Thank you for choosing to connect with Alpine Bank.

### **MORTGAGE (HOME)**

For you, home isn't a place. It's a feeling. Where love and kindness, safety, and acceptance live. Where dreams are born, and memories are made. Your neighbors at Alpine Bank offer flexible mortgage financing, local processing, and knowledgeable staff.

## The following actions will enable conversation-oriented content.

- **1. Take a personal approach.** Use Alpine Bank and we/us, as well as Alpine Bank's and our, interchangeably. And when applicable speak to the customer directly, using you.
- 2. Collect customer photos and testimonials and use them feature them regularly.
- **3. Prioritize Contact Us functions.** Make it easy for a customer to talk with a real person.
- **4. Use humor or be inspirational.** Doing so helps to brighten, break up and, importantly, bring a human element into what can otherwise be as-expected and stale financial services content.
- **5. Humanize the introduction of products and services.** Craft punchy headlines and copy that communicate the experience of banking with Alpine Bank, with the detailed benefits and features to follow.

## **TESTIMONIALS**

We recommend incorporating customer testimonials into the fabric and flow of Alpine Bank's marketing materials. These can exist within a stand-alone section or worked into others. This type of content does double duty – differentiating Alpine Bank from direct competitors and personalizing the bank for current and prospective customers. Authenticity is most important – displaying what a person actually said. Ideally, these "in their own words" elements will be light on text while heavy on story and message.



#### **HOW TO CRAFT STRONG HEADLINES.**

Strive to craft headlines that go beyond descriptive and angle toward experiential. To a certain extent, headlines should answer questions such as: How will banking with Alpine Bank be different from another bank? What will my association with Alpine Bank allow me to do? What kind of relationship can/will I build with my banker?

On copy, less is more. Aim for brief, informal captions – not lengthy paragraphs and tables – accompanied by evocative icons. Make up for minimal introductory captions with extensive details on benefits and features on the next page. In sentence construction, keep it simple. Focus on subject-verb-object. Rinse and repeat. Pithy phrases are acceptable in small doses.

PERSONAL EXAMPLE

# **UNLOCK MORE MOMENTS**

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Online Banking and Alpine Mobile® are not available to minors under the age of 13. Alpine Bank does not charge you a fee for using Alpine Mobile®; however, your wireless carrier's standard web access and text message rates may still apply. Mobile Deposit limitations apply. Please refer to product terms and conditions. Certain transaction fees and limitations apply.

**BUSINESS EXAMPLE** 

# WHEN YOU SUCCEED. WE SUCCEED.

You own your business. You put your heart and soul into it. Need a local banker you trust, who understands? Alpine Bank is here for you.

ABOUT ALPINE EXAMPLE

# YOUR DREAMS MATTER.

Above all else, Alpine Bank wants you to achieve your dreams. It's that simple. For the past 50 years our focus has been on you. And for the next 50 years and beyond that won't change. Because a better tomorrow for our customers starts with helping their dreams come true today.

## **Poor Headlines Example**

## **INDIVIDUAL CHECKING/DEBIT CARDS**

Our interest-bearing checking account offers unlimited check writing and no monthly maintenance fee when you maintain the minimum balance. Link your other checking, savings, and CD or IRA accounts to maintain the minimum balance.

## **LOCKBOX SERVICES**

Lockbox Services provide an accelerated and efficient method to collect, process and deposit your daily accounts receivables, while helping you reduce your overhead expense. Our online operation provides you with powerful tools such as demand decisioning and accounts receivable matching.

## **ABOUT US**

Alpine Bank has locations throughout the Denver-metro area and in Western Colorado. We're focused on the financial needs of the community and staffed with banking professionals empowered to make decisions and deliver personalized products and services.



### **JINGLE**

Anytime there is an opportunity for music, our jingle must be present in some form. It can be used in its entirety or at the beginning and end of an audio marketing piece.

Alpine Bank has the following versions of our jingle:

Alpine Bank Jingle: Country Drive

Alpine Bank Jingle: Roads Traveled

To obtain the digital files of these jingles, please contact the Marketing Department.

## **VIDEO**

Alpine Bank videos should follow the tone of voice given in this guideline when creating a script. It is recommended that the voice overs are done by an employee of the bank recorded in a professional audio studio.

The visuals should follow the photography guidelines and have as a closing the two visuals seen below.



The Caring Together closing screen should be used when appropriate as it is the current campaign of Alpine Bank.



The Alpine Bank logo closing screen should be used in all marketing videos.



#### **EXTERIOR LONG TERM SIGNS**

For these signs, please reach out to the Maintenance Department to help with production and installation.

It is preferred that signs stay true to Alpine Bank's brand like the example below.



In the case where staying true to Alpine Bank's brand is not possible, an acceptable treatment for the signs can be done where the circle around the tree is green, with a white tree and white letters. In the instance where a casing is being used, the casing can be white, silver or the same green and white color combination mentioned above.









Althought we are always open to explore what is new and current with signage, we do recommend staying away from trends that will sway us away from Alpine Bank's brand.

Any additional permanent exterior signs can follow the standards mentioned above.

### **TEMPORARY SIGNS**

Temporary signs should be treated as a marketing piece and follow the same brand standards as any advertisements.

#### INTERIOR LONG-TERM SIGNS

For these signs, please reach out to the Maintenance Department to help with production and installation.

Alpine Bank's interior long-term signs have a brushed nickel background look with black letters using the ITC Kabel font.

Background:
Brushed nickel look

Copy: Black letters using ITC Kabel Font

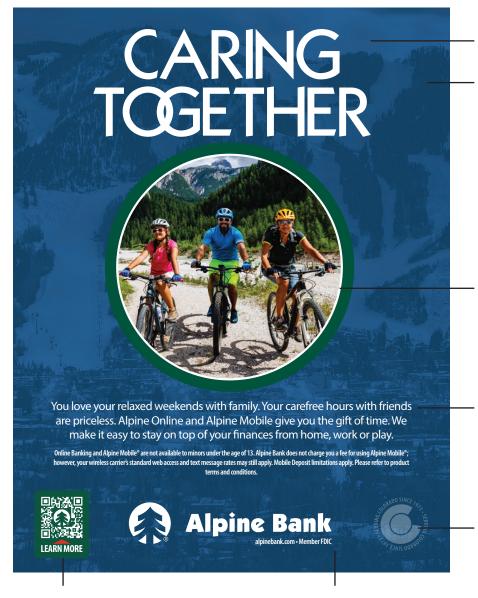
**LOBBY HOURS** 

Mon.-Fri.: 9AM-5PM

**DRIVE-UP HOURS** 

Mon.-Fri.: 8AM-5PM

Fri.: 8AM-6PM



#### **CARING TOGETHER TITLE**

This can be used in its stacked or all-in-one line format.

## CARING TOGETHER CAR

#### **BACKGROUND**

The background can be of a landscape that is unique to the target audience. The background treatment is of a tonal gradient map. These gradient maps are in the file: Caring Together-Background-Gradients-TEMPLATE.psd





AB Green Gradient







Lt Blue Gradient Kelly Blue G

Kelly Blue Gradient Mocha Blue Gradient

White Gradi

#### CIRCLE

Inside the circle you can use a photo that speaks to the target audience. In between the photo and outer circle there is a thin white line. The outer circle can be Alpine Bank's blue or green. A semicircle design like on the digital ad example are good to use on smaller ads. For very small ads it is recommended to just use a background image.

#### **COPY**

The font for the body copy should be Myriad Pro Regular. The font for disclosures should be Myriad Pro Semibold Condensed in a smaller font than the body copy.

#### **INSIGNIA**

The insignia is slightly tilted and can be located anywhere in the ad at a transparency enough to be visible and readable but not too distracting. Its size should also be large enough to be visible and readable.



#### QR CODE (OPTIONAL)

This is the approved template for displaying QR codes. It should be big enough to be scanned. The arrow can be a pop color. The background can be Alpine Bank blue, Alpine Bank green or white, and the code and letters can be the same colors but should have enough contrast to make it readable.

#### **ALPINE BANK LOGOS**

The logos to the right should be used with the additional footer information depending on the content of the ad. Loan ads need to have the mention of EHL. Wealth Management ads need the ABWM logo. All other ads can use the generic logo with the website and Member FDIC. The disclosures need to be big enough to be readable and close to the logo. Stacked versions of the logos are also approved to be used in a similar fashion.











#### **CARING TOGETHER TITLE**

This can be used in its stacked or all-in-one line format.

## CARING TOGETHER



#### **BACKGROUND**

The background can be any of the approved solid colors below. Please reference the fonts & colors page in this quideline.



#### **COPY**

The body copy should be Myriad Pro Semibold Condensed as big as possible to be readable, but always smaller than the title.

#### **BUTTON**

Outlined in white is preferred or Alpine Bank's blue or green. The button fill is preferred to be Alpine Bank's green, Alpine Bank's blue, white or coral is also acceptable. We want this button to stand out. The LEARN MORE copy is in all caps in Myriad Pro Semibold Condensed font followed by an arrow.

#### **CIRCLE**

Inside the partial circle you can use a photo that speaks to the target audience. In between the photo and outer partial circle there is a thin white line. The outer partial circle can be Alpine Bank's blue or green. For very small ads it is recommended to use a plain background.

#### **ALPINE BANK LOGOS**

The logos to the right should be used with the additional footer information depending on the content of the ad. Loan ads need to have the mention of EHL. Wealth Management ads need the ABWM logo. All other ads can use the generic logo with the website and Member FDIC. The disclosures need to be big enough to be readable and close to the logo. Stacked versions of the logos are also approved to be used in a similar fashion.





